



# PRICE LIST / TERMS FOR TRAINING PACKAGES

## **Corporate rate**

\$800 / training session

Full money back guarantee if not satisfied.

## **Nonprofit rate**

Nonprofits and bootstrap startups receive a **50% discount** (contact us to inquire).

## **Expedited scheduling**

Our current availability can be viewed at [www.est.io/avail](http://www.est.io/avail). If your situation is urgent, please contact us at [www.est.io/contact](http://www.est.io/contact) regarding expedited appointments (includes weekends and evenings).

## **Each engagement includes:**

- 1) Research to personalize the training
- 2) A one-hour training session
- 3) Follow-up such as email feedback on a script

We recommend to offer participants the option of a second one-hour session to solidify the outcome of the initial session.

## **Training Cancellation / No-Show Policy:**

We understand that there are times when a training appointment must be rescheduled due to work or family obligations. We kindly ask that trainees do so at least 24 hours in advance. Appointments are in high demand and this will give another person a training opportunity. Same-day cancellations and no-shows incur a \$100 fee (exceptions apply in case of emergencies).

## **PURCHASE TERMS**

Training packages have to be pre-purchased. Purchased sessions remain redeemable for an agreed-upon period.

Questions? Please email [contact@elevatorspeechtraining.com](mailto:contact@elevatorspeechtraining.com) or call (305) 604-9500